



AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2014

Rs. in lakhs except for shares and EPS

PART I

| SI No | PARTICULARS | 3 months ended | Previous 3 months ended | Corresponding 3 months ended in the previous year | Year ended | Previous accounting year ended | Consolidated Results for the year ended | Consolidated Results for the previous accounting year ended |
|-------|--|----------------------|-------------------------|---|----------------------|--------------------------------|---|---|
| | | 31.03.2014 (Audited) | 31.12.2013 (Unaudited) | 31.03.2013 (Audited) | 31.03.2014 (Audited) | 31.03.2013 (Audited) | 31.03.2014 (Audited) | 31.03.2013 (Audited) |
| 1 | Income from operations | | | | | | | |
| | (a) Net Sales/Income from Operations (net of excise duty) | 570.58 | 3,795.57 | 368.60 | 4,635.25 | 3,711.28 | 4,635.32 | 3,713.72 |
| 2 | Expenses | | | | | | | |
| | (a) Cost of materials consumed | 120.82 | 202.11 | 338.93 | 1,257.24 | 961.80 | 1,257.24 | 961.80 |
| | (b) Changes in inventories of finished goods, work-in progress and stock-in-trade | 21.50 | 812.48 | (289.15) | (36.80) | (63.10) | (36.80) | (63.10) |
| | (c) Employee benefits expense | 150.63 | 192.90 | 193.07 | 609.46 | 567.82 | 609.39 | 567.82 |
| | (d) Depreciation and amortisation expense | 43.20 | 40.62 | 112.11 | 156.96 | 184.01 | 160.65 | 189.41 |
| | (e) Manufacturing expenses | 25.24 | 84.67 | 23.22 | 158.87 | 142.86 | 158.87 | 143.08 |
| | (f) R&D expenditure | 404.15 | 388.66 | 240.72 | 1,485.49 | 916.59 | 1,485.49 | 916.59 |
| | (g) Other expenses | 330.37 | 312.15 | 246.59 | 1,098.86 | 728.76 | 1,100.07 | 731.94 |
| | Total expenses | 1,095.91 | 2,033.59 | 865.48 | 4,730.08 | 3,438.74 | 4,734.90 | 3,447.54 |
| 3 | Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2) | (525.33) | 1,761.98 | (496.89) | (94.83) | 272.54 | (99.59) | 266.18 |
| 4 | Other Income | 78.58 | 82.53 | 167.68 | 353.60 | 466.05 | 355.90 | 470.79 |
| 5 | Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4) | (446.75) | 1,844.51 | (329.21) | 258.77 | 738.59 | 256.31 | 736.98 |
| 6 | Finance Costs | 52.02 | 75.34 | 28.19 | 247.54 | 183.93 | 247.55 | 183.96 |
| 7 | Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6) | (498.77) | 1,769.17 | (357.40) | 11.23 | 554.66 | 8.77 | 553.01 |
| 8 | Prior Period Expenses | - | - | - | - | - | - | - |
| 9 | Profit/(Loss) from ordinary activities before tax (7-8) | (498.77) | 1,769.17 | (357.40) | 11.23 | 554.66 | 8.77 | 553.01 |
| 10 | Tax expense | (102.70) | 104.61 | (422.91) | 1.91 | 84.58 | 1.91 | 84.58 |
| 11 | Net Profit/(Loss) from ordinary activities after tax (9-10) | (396.07) | 1,664.56 | 65.51 | 9.33 | 470.08 | 6.86 | 468.44 |
| 12 | Extraordinary items (Net of tax expenses) | - | - | - | - | - | - | - |
| 13 | Net Profit/(Loss) for the period (11+12) | (396.07) | 1,664.56 | 65.51 | 9.33 | 470.08 | 6.86 | 468.44 |
| 14 | Share of Profit/(Loss) of Associates | - | - | - | - | - | - | - |
| 15 | Minority Interest | - | - | - | - | - | - | - |
| 16 | Net Profit/(Loss) after taxes, Minority interest and share of Profit/(Loss) of Associates | (396.07) | 1,664.56 | 65.51 | 9.33 | 470.08 | 6.86 | 468.44 |
| 17 | Paid-up Equity Share Capital: (Face Value Rs. 10/- each) | 771.60 | 771.60 | 888.84 | 771.60 | 888.84 | 771.60 | 888.84 |
| 18 | Reserves excluding Revaluation Reserves (as per Balance Sheet of previous accounting year) | - | - | - | 9,843.20 | 9,477.11 | 9,836.77 | 9,472.32 |
| 19.i | Earning per Share (EPS) (before Extraordinary Items) | | | | | | | |
| | (a) Basic (not annualised) | (5.13) | 21.56 | 0.74 | 0.12 | 5.29 | 0.09 | 5.27 |
| | (b) Diluted (not annualised) | (5.13) | 21.56 | 0.74 | 0.12 | 5.29 | 0.09 | 5.27 |
| 19.ii | Earning per Share (EPS) (after Extraordinary Items) | | | | | | | |
| | (a) Basic (not annualised) | (5.13) | 21.56 | 0.74 | 0.12 | 5.29 | 0.09 | 5.27 |
| | (b) Diluted (not annualised) | (5.13) | 21.56 | 0.74 | 0.12 | 5.29 | 0.09 | 5.27 |

PART II

Select Information for the Quarter and Financial Year ended 31 March 2014

| SI | Particulars | 3 months ended | Previous 3 months ended | Corresponding 3 months ended in the previous year | Year ended | Previous accounting year ended |
|----|--|----------------------|-------------------------|---|----------------------|--------------------------------|
| | | 31.03.2014 (Audited) | 31.12.2013 (Unaudited) | 31.03.2013 (Audited) | 31.03.2014 (Audited) | 31.03.2013 (Audited) |
| A | Particulars of Shareholding | | | | | |
| 1 | Public Shareholding | | | | | |
| | Number of shares | 3,123,749 | 3,123,749 | 4,298,798 | 3,123,749 | 4,298,798 |
| | Percentage of Shareholding | 40.48 | 40.48 | 48.36 | 40.48 | 48.36 |
| 2 | Promoters and Promoter Group Shareholding | | | | | |
| | a) Pledged/Encumbered | | | | | |
| | - Number of shares | 1,811,140 | 1,811,140 | 311,140 | 1,811,140 | 311,140 |
| | - Percentage of shares(as a percentage of total shareholding of promoter and promoter group) | 39.44 | 39.44 | 6.78 | 39.44 | 6.78 |
| | - Percentage of shares(as a Percentage of total share capital of the Company) | 23.47 | 23.47 | 3.50 | 23.47 | 3.50 |
| | b) Non-Encumbered | | | | | |
| | - Number of shares | 2,781,117 | 2,781,117 | 4,278,494 | 2,781,117 | 4,278,494 |
| | - Percentage of shares(as a Percentage of total shareholding of promoter and promoter group) | 60.56 | 60.56 | 93.22 | 60.56 | 93.22 |
| | - Percentage of shares(as a Percentage of total share capital of the Company) | 36.04 | 36.04 | 48.14 | 36.04 | 48.14 |

| B | Particulars | 3 months ended |
|---|--|----------------|
| | | 31.03.2014 |
| | Investor Complaints | |
| | Pending at the beginning of the quarter | Nil |
| | Received During the quarter | Nil |
| | Disposed of during the quarter | Nil |
| | Remaining unresolved at the end of the quarter | Nil |

Notes:

- The above results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on 24 May 2014. The Statutory Auditors have expressed an unqualified audit opinion.
- The figures for previous periods have been recast and regrouped wherever necessary.
- The Company operates in only one segment, i.e., training and simulation.
- The value of orders on hand as on date is around Rs. 3.84 crores excluding AMCs
- Figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year
- Pursuant to the Board Approval in their meeting held on 22 April 2013, for Buyback of equity shares under Section 77A of the Companies Act, 1956, the Company commenced Buyback of shares from Open Market through Stock Exchange Mechanism on 9 May 2013 and bought back 11,72,426 equity shares of Rs. 10/- each up to 25 October 2013 (being the date of closure of Buyback offer), for an aggregate amount of Rs. 810.70 lakhs. The Company has extinguished 100% of the shares bought back, which is reflected in reduction of Share Capital and Share Premium Account.
- The Board recommended dividend of Rs. 1/- per share (10%) on Equity Shares of face value of Rs. 10/- each for the financial year 2013-14.

For and on behalf of the Board

Place: Hyderabad
Date : 24 May 2014

M Ravi Kumar
Whole Time Director

STATEMENT OF ASSETS & LIABILITIES

Rs. in lakhs

| Sl. No. | Particulars | Consolidated Year Ended | | Standalone Year Ended | |
|----------|--|-------------------------|------------------------|------------------------|------------------------|
| | | As at 31 March 2014 | As at 31 March 2013 | As at 31 March 2014 | As at 31 March 2013 |
| | | Audited | | Audited | |
| A | Equity and Liabilities | | | | |
| 1 | Shareholder's funds | | | | |
| | a) Share Capital | 771.60 | 888.84 | 771.60 | 888.84 |
| | b) Reserves & Surplus | 9,078.56 | 9,839.73 | 9,084.50 | 9,843.20 |
| | Sub-total - Shareholder's funds | 9,850.16 | 10,728.57 | 9,856.10 | 10,732.04 |
| 2 | Non-Current Liabilities | | | | |
| | a) Long-term borrowings | 444.00 | 205.34 | 444.00 | 184.61 |
| | b) Long-term Provisions | 52.38 | 40.84 | 52.38 | 40.84 |
| | Sub-total - Non-current liabilities | 496.38 | 246.18 | 496.38 | 225.45 |
| 3 | Current Liabilities | | | | |
| | a) Short-term borrowings | 1,247.65 | 1,027.01 | 1,247.65 | 1,027.01 |
| | b) Trade Payables | 209.45 | 135.49 | 209.34 | 130.43 |
| | c) Other current liabilities | 928.65 | 353.84 | 928.65 | 352.97 |
| | d) Short-term Provisions | 90.27 | 103.99 | 90.27 | 103.99 |
| | Sub-total - Current liabilities | 2,476.03 | 1,620.33 | 2,475.92 | 1,614.40 |
| | TOTAL - EQUITY AND LIABILITIES | 12,822.57 | 12,595.08 | 12,828.40 | 12,571.89 |
| B | Assets | | | | |
| 1 | Non-current assets | | | | |
| | a) Fixed Assets | | | | |
| | - Tangible assets | 4,387.48 | 2,751.52 | 4,387.48 | 2,728.43 |
| | - Intangible assets | 492.21 | 191.03 | 492.21 | 191.03 |
| | - Capital work-in-progress | 103.56 | 290.06 | 103.56 | 290.06 |
| | b) Non current Investments | - | - | 5.00 | 5.00 |
| | c) Long-term loans and advances | 591.36 | 1,714.93 | 591.36 | 1,713.14 |
| | Sub-total - Non-current assets | 5,574.62 | 4,947.54 | 5,579.61 | 4,927.66 |
| 2 | Current Assets | | | | |
| | a) Inventories | 984.76 | 521.33 | 984.76 | 521.33 |
| | b) Trade receivables | 1,145.54 | 1,293.80 | 1,146.49 | 1,290.95 |
| | c) Cash and cash equivalents | 4,202.42 | 4,662.46 | 4,202.30 | 4,662.37 |
| | d) Short-term loans and advances | 883.71 | 1,075.32 | 883.71 | 1,074.95 |
| | e) Other current assets | 31.52 | 94.63 | 31.52 | 94.63 |
| | Sub-total - Current assets | 7,247.95 | 7,647.54 | 7,248.78 | 7,644.23 |
| | TOTAL - ASSETS | 12,822.57 | 12,595.08 | 12,828.40 | 12,571.89 |

For and on behalf of the Board

Place: Hyderabad
Date: 24 May 2014**M Ravi Kumar**
Whole Time Director