

## ZEN TECHNOLOGIES LIMITED

(ISO: 9001: 2008 & ISO 27001: 2005 Certified) Regd. Office: B-42, Industrial Estate, Sanathnagar

Hyderabad - 500 018, Telangana, INDIA

Phone: +91 40 23813281, 23811205, 23811206 Phone: +91 40 23812894, Fax: +91 40 23813694/4894

E-mail: info@zentechnologies.com

Website: www.zentechnologies.com

Corporate Identity Number: L72200TG1993PLC015939

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### Press Release from Zen Technologies Limited

Website: www.zentechnologies.com

# Zen Technologies Limited and Rockwell Collins Launch into India's Military Flight Simulation Market Segment

- Zen Technologies Limited teams with Rockwell Collins to serve the burgeoning need of the military flight simulation market in India
- First jointly developed helicopter simulator unveiled at Zen Technologies Limited Exhibit,
  Hall C, Stall No- 2.7

BANGALORE (Feb. 19, 2015) - Zen Technologies Limited and Rockwell Collins today announced their decision to join forces in military flight simulation by unveiling a next generation rotary wing simulator at Aero India 2015. The two industry leaders recently signed a Memorandum of Understanding (MoU) to combine their strengths in simulation and training to offer advanced and high fidelity aviation solutions.

The strategic alliance between Zen Technologies Limited and Rockwell Collins will produce top shelf solutions while also ensuring cost benefits for customers across the region since the alliance's capabilities are indigenized, including in software, electronics and visuals. With the rotary wing platform launch, both companies aim to emerge, in the near future, as key partners to the Indian armed forces.

The next generation Rotary Wing Simulator housed in an ergonomically designed cockpit is configurable and fully addresses both the flight and mission aspects of rotary wing aircraft. The simulator supports anytime, anywhere training and is a cost-effective, efficient alternative for pilot training in handling routine flights, emergencies and practice missions. Unparalleled realism in training is provided using geo-specific cultured terrains, operations flight profiles, and avionics that can be used to train both new and experienced pilots before any mission. The simulator will enhance combat readiness for crew members through a comprehensive training continuum that is customizable for all types of military platforms.

Commenting on the launch, Mr Ashok Atluri, Managing Director, Zen Technologies Limited said, "Zen Technologies Limited has over the years emerged as a strong player in the field of land forces simulation in India. Over the next few years, the Indian defence forces will be strengthening their aircraft portfolio, both fixed and rotary wing. Moreover, there are a number of existing simulators which may need some mid-life upgrades both in terms of technology and aircraft concurrency. Therefore, we see a very large opportunity for full mission simulators, flight training devices, and part task trainers, amongst others. Through our association with Rockwell Collins we will be able to fill the existing gap in the flight simulation market in India. Moreover, our alliance with Rockwell Collins marks the first time that a global simulator original equipment manufacturer has teamed with an Indian simulator manufacturing company to cater to the Indian defence market."

Works: Plot No. 35, 36 & 37, Kancha Imarath, Near Ravirala Village, Hardware Park, Ranga Reddy District - 501 510. Telangana







Colin Mahoney, Senior Vice President, International & Service Solutions for Rockwell Collins, said, "Being able to unveil this advanced, jointly developed simulator within four months of signing the MOU with Zen Technologies Limited clearly demonstrates the dedication and commitment of both companies to the success of this relationship. This is just the first step in our collaboration. We see tremendous opportunity to provide indigenous, affordable and highly effective simulation and training solutions to India's defence forces through our alliance with Zen."

#### About Zen Technologies Limited

Zen Technologies [BSE: ZENTEC] develops state-of-the-art training equipment and simulators for weapons and allied defence equipment. Zen, incorporated in 1993, with headquarters in Hyderabad, has over the years designed, developed and manufactured various types of training equipment and simulators. The products developed in-house meet high qualitative standards and are cost-effective. The company has supplied over 450 simulators to over 100 customers across all the three armed forces, State and Central Police Forces of India and other countries. With the aim to develop world-class training equipment and simulators, the company attaches special importance to R&D with its facility being recognized by the Department of Scientific and Industrial Research, Ministry of Science and Technology, Government of India. Zen has an ISO 9001:2008 (QMS), ISO 27001:2005 (ISMS) Certification and is a CMMI Level 3 company. For any further information, please visit <a href="https://www.zentechnologies.com">www.zentechnologies.com</a>

#### About Rockwell Collins

Rockwell Collins is a pioneer in the development and deployment of innovative communication and aviation electronic solutions for both commercial and government applications. Our expertise in flight deck avionics; cabin electronics, mission communications, simulation and training, and information management is delivered by a global workforce, and a service and support network that crosses more than 150 countries. To find out more, please visit <a href="www.rockwellcollins.com">www.rockwellcollins.com</a>

#### Disclaimer

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, intense competition, political instability and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.